



Strategic & Business Development Plan Summary & Objectives

Washington Township Recreation Department



The strategic planning process affirmed the existing mission and vision statements:

Mission Statement

We strive to build a shared sense of community for all by providing diverse programs in a safe and engaging environment.

Inclusivity Statement

We are committed to providing programs, services, and facilities that ensure inclusive and adapted access regardless of age, race, gender, color, religion, nationality, or disability. We promote a personalized approach to individual accommodation.

Vision Statement

To be the leading life enrichment and wellness facility for the overall health and prosperity of the community.

The process also identified five values:

Values

Financial sustainability
Inclusive and adapted access
Improvement of health and wellness/quality of life
Creating community
Commitment to service

Strategic Themes and Strategic Objectives

Community Connection

> Consistent Engagement

Responsive to Community Needs

Community Awareness Financial Stewardship

Innovative Growth

Efficient and Equitable

Investment

Organizational Excellence

Leverage Technology

Strengthen Internal Systems

Responsive Program Menu Informed and Inspired Team

Grow and Invest in Human Capital

Foster a One-Team Culture

Empower Staff



Key Performance Indicators

Strategic Themes	Strategic Objectives	Key Performance Indicators						
Community Connection	Consistent Engagement	Tracking of engagement initiatives						
	Responsive to Community Needs	Percentage of programs created in response to resident feedback						
	Community Awareness	Customer satisfaction measurement						
Financial Stewardship	Innovative Growth	Dollar growth in earned revenue						
	Efficient and Equitable	Annual actual cost recovery percentages						
	Investment Track annual dollars reinvested into infrastructure							
Organizational Excellence	Leverage Technology	Number of new features/software utilized						
	Strengthen Internal Systems	Number of systems reviewed and/or enhanced						
	Responsive Program Menu Percentage of new programs/services successfully							
	Strategic Collaboration	Qualitative performance and partnership initiatives successfully introduced						
		·						
Informed and Inspired Team	Grow and Invest in Human Capital	Number of employee trainings completed						
	Foster a One-Team Culture	Number of projects completed collaboratively						
	Empower Staff	Annual review process autonomy rating						



A Message from the Director

The Washington Township RecPlex is committed to building a shared sense of community for all by providing diverse programs in a safe and engaging environment and seeks to be the leading life enrichment and wellness facility for the overall health and prosperity of the community.

Five values guide the RecPlex in achieving this mission and vision:

- ✓ Financial Stability
- ✓ Inclusive and Adapted Access
- ✓ Improvement of Health and Wellness/Quality
- ✓ Creating Community
- ✓ Commitment to Service

Through careful stewardship of resident's tax dollars, user fees and grants, Washington Township ensures that all of its residents and many visitors, can enjoy an active and engaged recreation complex and park.



Mark Metzger
Recreation Director



A Message from the Director



Through careful planning and engaged community outreach, elected officials and staff foster an ongoing dialogue with YOU to help shape the future of YOUR recreation experience, facilities and programming.

In September 2019, the Department enlisted the services of BerryDunn to help develop strategic direction for the following three to five years. The Department staff requested that the resulting plan contain two core focus elements: both a strategic plan and business plan, combined into one document.

Additionally, the staff requested an analysis of the Department's organizational structure, recreation services, financial health, and indoor facilities.

The plan was completed and approved by the Township on March 15, 2021 and its first year of implementation will begin July 1st.

Sincerely,







Strategy Prioritization

Strategic Themes	Strategic Objectives and Initiatives		Yr 2	Yr 3	Yr 4	Yr 5
	Consistent Engagement					
	Implement an engagement process that includes methods to reach all of the community and guidelines for types of engagement	Х				
	2. Develop ways to encourage dialogue with customers in order to stay connected	Χ				
	3. Create an inclusive atmosphere, where people feel they belong	Χ	Х	Х	Χ	Χ
	Responsive to Community Needs					
Community	4. Create programs and resources that meet needs, are purposeful, and/or answer a call to action		Х		Χ	
Connection	5. Deliver customer-focused experiences that customers see as high quality and valuable				Χ	
Connection	6. Identify and focus on customer outcomes			Х		
	7. Develop agility in program offerings based on changing demographics and trends		Х			
	Community Awareness					
	8. Re-define the Department's relationship with the community		Х			
	9. Find ways to reach beyond our current core, expand the user group, and ensure ease of access to services			Х		
	10. Develop the brand and image to broaden the Department beyond the Recreation Center		Х			

▲ Five-year estimates

- Review Annually
- Flex as circumstances change and opportunities arise

nnovative Gi	rowth					丄
11. Strength	en strategic partnerships			Χ		ĺ
12. Diversify	revenue streams		Х			ĺ
13. Recovery	strategy	Х				ĺ
14. Capitali:	ze on ways to differentiate programs and services from other community resources		Х		Х	ĺ
fficient and	Equitable					
15. Impleme	ent the cost recovery model		Х			Or
16. Maintaiı	n affordability	Χ	Х	Χ	Χ	ĺ
17. Maximiz	re resources according to community need			Χ		ĺ
nvestment	vestment					ĺ
18. Repair a	nd take care of what we have		Х		Χ	ĺ
19. Develop	recommendations for future facility changes, based on a facility master plan				Χ	ĺ
	11. Strength 12. Diversify 13. Recovery 14. Capitali: Efficient and 15. Impleme 16. Maintair 17. Maximiz Investment 18. Repair a	Innovative Growth	11. Strengthen strategic partnerships 12. Diversify revenue streams 13. Recovery strategy 14. Capitalize on ways to differentiate programs and services from other community resources Efficient and Equitable 15. Implement the cost recovery model 16. Maintain affordability 17. Maximize resources according to community need Investment 18. Repair and take care of what we have	11. Strengthen strategic partnerships 12. Diversify revenue streams X 13. Recovery strategy X 14. Capitalize on ways to differentiate programs and services from other community resources X Efficient and Equitable 15. Implement the cost recovery model X 16. Maintain affordability X X 17. Maximize resources according to community need Investment 18. Repair and take care of what we have X	11. Strengthen strategic partnerships X 12. Diversify revenue streams X 13. Recovery strategy X 14. Capitalize on ways to differentiate programs and services from other community resources X Efficient and Equitable X 15. Implement the cost recovery model X 16. Maintain affordability X X X 17. Maximize resources according to community need X Investment X 18. Repair and take care of what we have X	11. Strengthen strategic partnerships X 12. Diversify revenue streams X 13. Recovery strategy X 14. Capitalize on ways to differentiate programs and services from other community resources X Efficient and Equitable X 15. Implement the cost recovery model X 16. Maintain affordability X X X 17. Maximize resources according to community need X Investment 18. Repair and take care of what we have X X

Organizational 2 Excellence 2

Leverage Technology

32. Create a strategy focused organization

individual employee development plans

Empower Staff

33. Identify how to achieve a One-Team Culture and operationalize

34. Develop leadership coaching and feedback processes to ensure leaders empower staff 35. Provide staff development through the establishment of job specific competencies and

	Level	age recimology					
	20.	Utilize full potential of RecTrac	Χ			Х	
	21.	Encourage depth of technology use			Χ		Χ
	Strengthen Internal Systems						
nal	22.	Improve the development of comprehensive policies & procedures		Χ			
2	23.	Ensure thorough process documentation			Χ		
	24.	Establish key performance indicators and a process to measure performance	Χ				
	Responsive Program Menu						
	25.	Develop programs based on need		Χ			
	26.	Adopt a nimble mindset	Χ				

Informed and
Inspired Team
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Grow and Invest in Human Capital					
	27. Develop a training plan to ensure an informed and trained staff	Χ			
	28. Capitalize on staff's strengths (i.e., projects, roles)		Χ		
	29. Foster collaboration through listening and encouragement	Χ			
	30. Strengthen IT skill sets (e.g., RecTrac, Outlook, MS Office)			Χ	
nd	31. Develop a succession plan, focusing on the transfer of knowledge		Х		
	Foster a One-Team Culture				

Χ

Χ





Programming Recommendation Highlights

Increase registration-based active adult programming

Execute Town Hall Theatre strategic plan

Capitalize on niche aquatic services

Maximize youth care services

Fitness: Identify the Department's market position

Capitalize on birthday party success

Align future programs with survey's priority areas

Continue to collaborate with Park District, Library





Facility Recommendations

Facility Space Review

Engage a licensed architect. Identify structural facility needs.

RecPlex East Multipurpose Room

Refurbish to increase functionality.

Town Hall Theatre

Repair HVAC, upgrade restrooms, update décor.

RecPlex East and RecPlex West

Long-term = expand footprint, connect

Stolz Building

Renovate or consider a public-private partnership.

Countryside Park

Ensure trail upkeep; increase scheduled use.

System wide

LED lighting, continue ADA transition plan, enhanced HVAC systems (viral contaminate filtration)





Staffing Recommendation Highlights

Return staffing to pre-pandemic levels

Develop FT programs, marketing and events role to include increased management oversight

Shift from Youth Care and Enrichment Center Supervisors to Adult and Youth Enrichment Supervisors with broader programming responsibilities

Invest where possible in part-time leadership roles to attract and retain staff with specialized expertise.



PROPOSED STAFFING APPROACH – BerryDunn

Recommendation: Short-Term



